Dealer Do Book
HONEST VEHICLE VALUES

Vehicle Value *Report*

Prepared Oct 2, 2026 · Report DDB-20261002-A026
DEALER-REVIEWED · 10+ YEARS IN THE TRADE

Our lane photo · Jonesboro Auto Auction

AUCTION PRE-BID REVIEW

2013 Chevrolet Sonic

LT · Hatchback · 5-door

Jonesboro Auto Auction · Run A026 · Jonesboro, AR · Silver · Auto

ENGINE	DRIVETRAIN	BUILT
1.8L 4-cyl	Automatic · Gasoline	Orion, United States

FRONTAL CRASH	SIDE CRASH	ROLLOVER
★★★★★	★★★★★	★★★★☆ 12.6% risk

NHTSA Decoded live from NHTSA vPIC: LT, 1.8L 4-cyl, automatic. Hatchback from photos and badge; 6-speed auto per fueleconomy.gov.

DEALER DO VERDICT **5**/10

Fair

Fair at $2,200 or less, if it runs cool with no coolant leaks

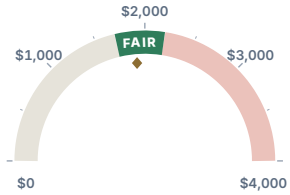
OPENING BID **$1,500**

Aim for **$1,900** · stop over **$2,200**

ASKING PRICE	DEALER DO FAIR RANGE	MILEAGE CHECK MATCH	COMPLAINTS	SAFETY RECALLS
Auction	**$1,700–$2,200**	**163,351** mi	**217**	**6** campaigns
No ask · lot 514309, Oct 2	As-is hammer, before fees	Dash photo · +17 vs sticker	NHTSA owners, this MY	Model-year · check VIN

Fair Purchase Range

DEALER ESTIMATE



$1,700–$2,200
As-is hammer, before fees

BID FROM	$1,500
TARGET	$1,900
STOP BIDDING OVER	$2,200

Dealer estimate (no pricing feed): $5,900 median dealer ask for 2013–14 Sonic LT/LS at 144–172K (AutosToday), less margin and recon, 163K miles, the front-end cosmetics and as-is terms.

Dealer Do Scorecard

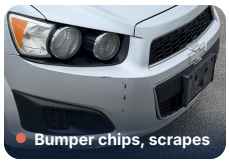
1–10 · DEALER REVIEW

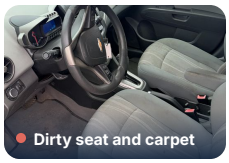
Price	6/10	No ask; fair value at $2,200 hammer or less
Mileage	5/10	163K is real: dash photo matches sticker
Body & Exterior	5/10	Front bumper chips, scrapes; hazy lenses
Mechanical	5/10	Not driven yet; check for coolant leaks
Model Reliability	5/10	217 complaints; coolant leaks, shifter
Seller Trust	6/10	Sticker matches VIN and dash; as-is
Overall	5/10	Honest high-miler; cooling and recon decide

Photo Evidence

FROM OUR LANE PHOTOS, OCT 2

Decals on rear glass


Bumper chips, scrapes


Dirty seat and carpet

HOW WE GOT THE RANGE · DEALER JUDGMENT

$5,900 Median dealer ask › **−$2,500** Dealer margin + recon ›
−$600 163K, cooling-leak risk › **−$350** Front end, decals, dirt ›
−$500 As-is, no test drive › **$1,950** Dealer Do fair midpoint

Market Comps

ASKING-PRICE COMPS

162,133 mi · 2013 LT 5-dr · dealer · Horton, KS	AutosToday	**$7,699**
160,385 mi · 2013 LT 5-dr · dealer · Liberty, MO	AutosToday	**$5,995**
155,027 mi · 2014 LT sedan · dealer · N. Little Rock, AR	AutosToday	**$7,995**
157,842 mi · 2013 LT sedan · dealer · Whitehouse, TX	AutosToday	**$5,900**
144,227 mi · 2013 LT 5-dr · dealer · Amelia, OH	AutosToday	**$4,690**
151,370 mi · 2014 LT 5-dr · dealer · Nashville, TN	AutosToday	**$3,495**

Dealer ASKING prices, AutosToday, Oct 2, 2026 (listings re-checked live that day). Not sales, not condition-matched. None at 140K+ within 100 mi of Jonesboro.

Safety Recalls

NHTSA · OCT 2, 2026

23V516000 · Jul 2023 · Air Bags
Driver airbag inflator may rupture
Metal fragments can hit occupants. Select 2013 builds.
Free fix: new driver airbag module (Chevy dealer)

16V257000 · Apr 2016 · Equipment
Radio may skip the key-in-ignition chime
No key-left-in chime, raising theft risk (BYOM radio).
Free fix: radio software update (Chevy dealer)

+4 more: 14V417000 Block-heater cord insulation can crack · 13V464000 Fuel-tank strap bracket may separate · 13V220000 Brake lamps may flash on their own · and 1 more at nhtsa.gov/recalls

217 owner complaints on file · **60** cite the engine · **11** mention the coolant.

Inspect Before Cash

DEALER LIST

1. **Check the cooling system**
   1.8L water pumps and thermostat housings leak. Crust, sweet smell or a low tank = pass. No temp gauge.
2. **Drive it in the lane**
   6-speed auto: a flare, slip or flashing D = pass.
3. **Work the shifter**
   Sonic buttons stick (GM PI1086B). Key must come out in Park.
4. **Recalls & title**
   Run the VIN for airbag 23V516 (a free fix). Clean, unbranded title only.
5. **Bumper & tires**
   Look behind the lower front scrapes for torn tabs. Check tread and date codes.

Negotiation Playbook

- **Set your number first**
  Stop at a $2,200 hammer, plus the buyer fee.
- **Price the cleanup**
  Decals, detail, lenses, bumper: it adds up.
- **Bid in small steps**
  Start near $1,500, aim for $1,900.
- **Ask before the gavel**
  Announcements? Miles actual? Arbitration window?

The dealer's take

The 163K miles are real: the dash photo matches the sticker. It needs cosmetic work: decals off, a deep clean, headlights, front bumper scrapes. Bid $1,500–$1,900, stop at $2,200. Coolant leak, overheating or a sticky shifter: pass.

Dealer Do Book reports are dealer opinions based on the auction run sticker, our lane photos (including the odometer), public NHTSA data and the market information shown. Not a mechanical inspection, title search, history report, appraisal or guarantee of value. Market figures are asking prices, not sales. Inspect and run the VIN before you bid. Not affiliated with any manufacturer, auction, NHTSA or third-party valuation guide.